



NW Loan Modification Center
There is Hope. You have Options.

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News Flash- Process addition

2/16/2010

Short Sale Referral Process

In order to assist in tracking the “lead to close” in a default process we have added a feature to our website that now tracks your referral and assigns it to the Realtor that referred through out the process. If this referral becomes a short sale client you will then be sent a link to follow the status of the transaction.

- Go to www.nwlmc.com
- Click on Short sale referrals on the left side of the home page
- Enter your contact information as well as the client in need of assistance
- Once submitted a return email will confirm your upload

A confirmation is then returned and this will be uploaded into our Short Sale Software for follow-up. A default solution manager will be assigned to the file. This manager will call the referring Realtor to try to capture basic information as far as current situation on the path forward- rather a loan modification review, short sale consultation, or bankruptcy review etc.

If at any time in the process or in the future this becomes a short sale we will immediately suggest the referring agent to schedule a listing appointment if not already completed.

Thanks in advance for your business,

Business Development

For more information please contact Business Development Manager at 360-896-9562 ext 242 or bill@nwlmc.com